

christina.delgreco@cbexchange.com https://thedelgrecoteam.com **Zip Code: 60605** Price Range: \$0 - \$999,999,999

Properties: Single Family, Townhome, Condominium

#### Overview

The overview below shows real estate activity from January 2024 to February 2024. You will see data comparisons between February and the previous month, the last three months and February 2023.

Overview		Monthly Trends				
	YTD Avg.	February	January	Nov Jan.	Feb. 202	
New Listings	170	98	<b>↑</b>	<b>↑</b>	1	
Average Sales Price per Square Foot	313	323	<b>↑</b>	<b>↑</b>	1	
Average Days on Market	69	67	$\downarrow$	<b>↑</b>	1	
Number of Properties for Sale	232	121	<b>↑</b>	<b>V</b>	1	
Average List Price	\$507,124	\$533,854	<b>↑</b>	<b>↑</b>	-	
Median List Price	\$379,750	\$399,500	<b>↑</b>	<b>↑</b>	V	
Average Sales Price	\$416,420	\$435,477	<b>↑</b>	<b>↑</b>	1	
Median Sales Price	\$357,500	\$397,500	<b>↑</b>	<b>↑</b>	1	
Sales Price / List Price Ratio	99.88%	100.41%	<b>↑</b>	_	_	
Number of Properties Sold	59	33	<b>↑</b>	<b>↑</b>	1	
Month's Supply of Inventory	3.97	3.67	$\downarrow$	$\checkmark$		
Absorption Rate	0.25	0.27	<b>↑</b>	<b>↑</b>	/	



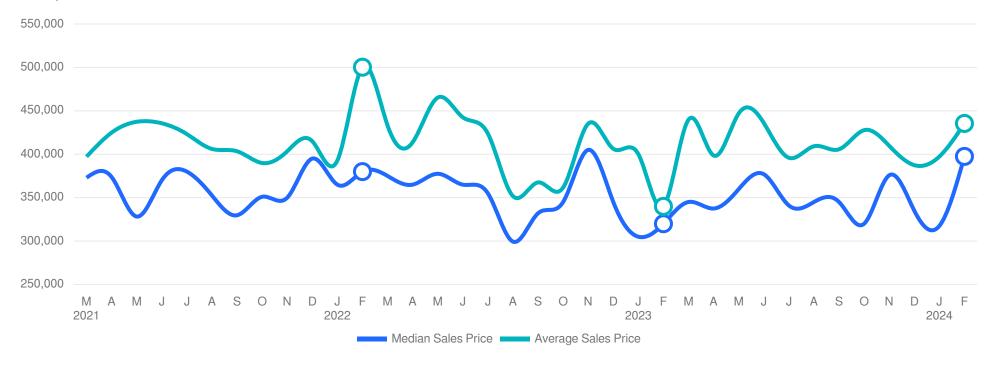


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### Average & Median Sales Price

The median sales price in February 2024 was \$397,500, up 25.20% from \$317,500 from the previous month and 24.22% higher than \$320,000 from February 2023. The February 2024 median sales price was at its highest level compared to February 2023 and 2022. The average sales price in February 2024 was \$435,477, up 9.59% from \$397,362 from the previous month and 28.10% higher than \$339,949 from February 2023. The February 2024 average sale price was at a mid level compared to February 2023 and 2022.





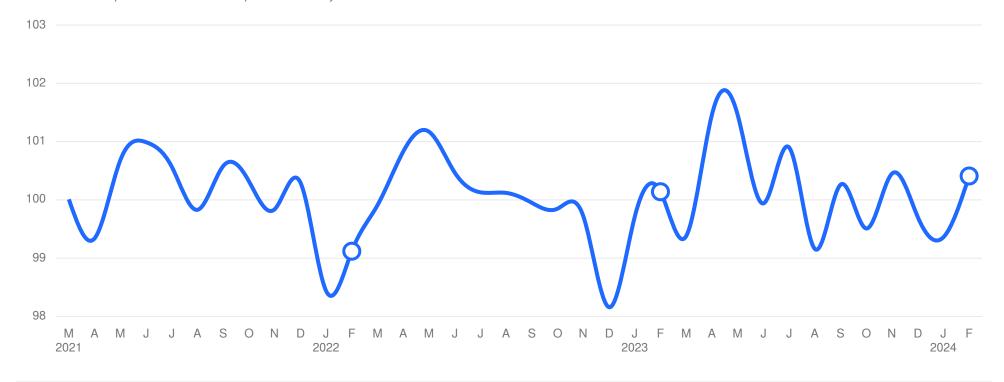


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#### Sales Price / List Price Ratio

The sales price/list price ratio is the average sale price divided by the average list price for sold properties expressed as a percentage. If it is above 100%, homes are selling for more than the list price. If it is less than 100%, homes are selling for less than the list price. The February 2024 sales price/list price ratio was 100.41%, up from 99.36% from the previous month and equal to February 2023.





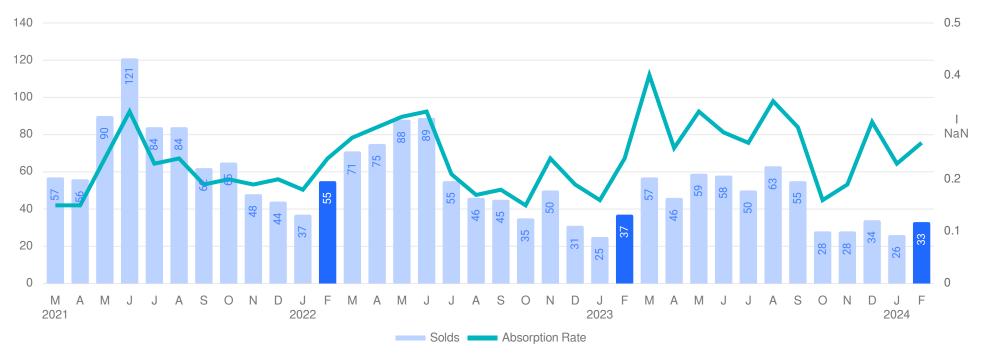


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# Number of Properties Sold & Absorption Rate

The number of properties sold in February 2024 was 33, up 26.92% from 26 from the previous month and -10.81% lower than 37 from February 2023. The February 2024 sales were at its lowest level compared to February 2023 and 2022. Absorption rate is the avg number of sales per month divided by the total number of available properties.





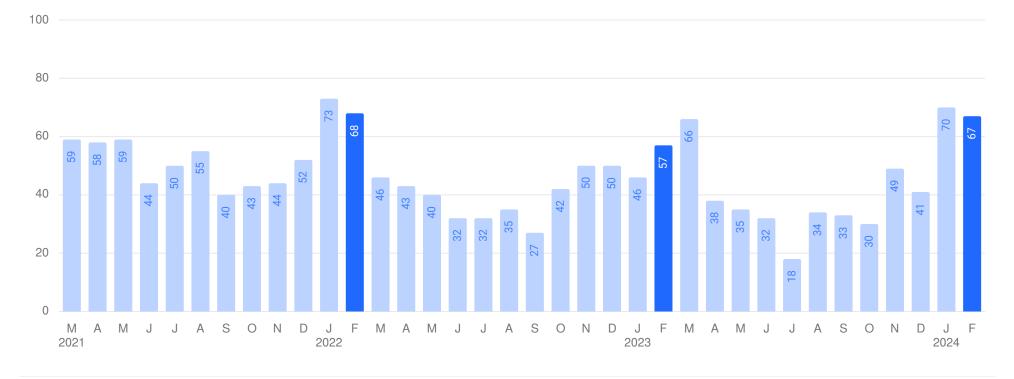


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### Average Days on Market

The average days on market (DOM) is the number of days a property is on the market before it sells. An upward trend in DOM tends to indicate a move towards a buyer's market, a downward trend tends to indicate a move towards seller's market. The DOM for February 2024 was 67 days, down -4.29% from 70 days from the previous month and 17.54% higher than 57 days from February 2023. The February 2024 DOM was at a mid level compared with February 2023 and 2022.



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### Average Sales Price per Square Foot

The average sales price per square foot is a more normalized indicator for the direction of property value. The sales price per square foot in February 2024 was \$323, up 6.60% from \$303 from the previous month and 15.36% higher than \$280 from February 2023.







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# Inventory & MSI

The number of properties for sale in February 2024 was 121, up 9.01% from 111 from the previous month and -21.43% lower than 154 from February 2023. The February 2024 inventory was at its lowest level compared with February 2023 and 2022. A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The February 2024 MSI of 3.67 months was at its lowest level compared with February 2023 and 2022.





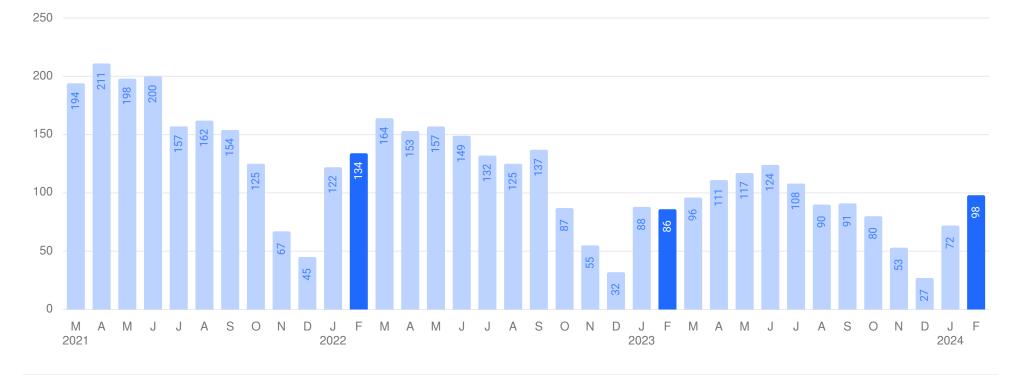


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# **New Listings**

The number of new listings in February 2024 was 98, up 36.11% from 72 from the previous month and 13.95% higher than 86 from February 2023. The February 2024 listings were at a mid level compared to February 2023 and 2022.



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