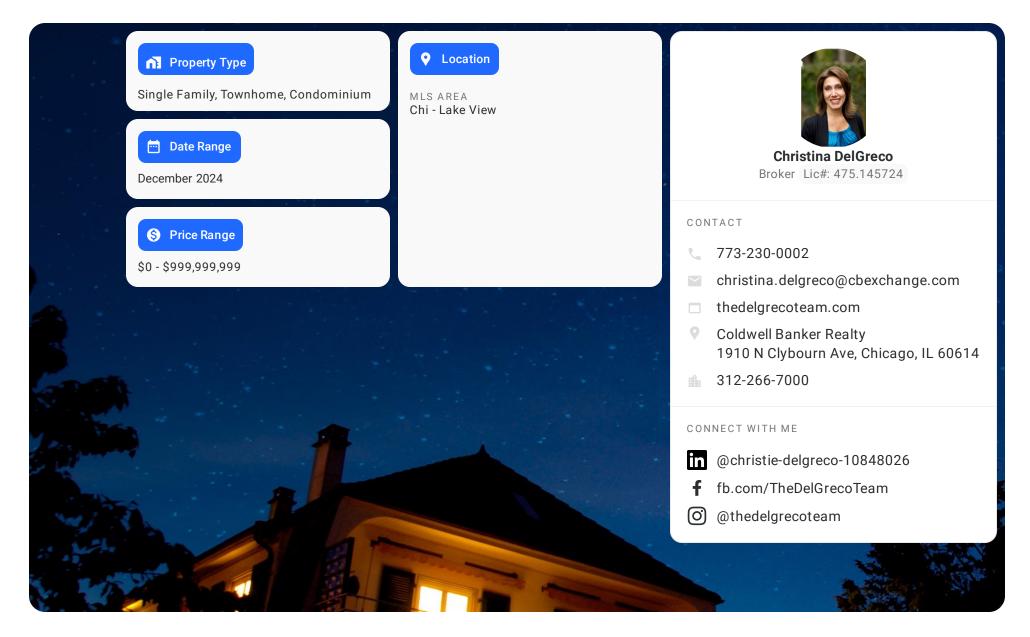


Market Trends Report December 2024





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Broker

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MIs Area: Chi - Lake View Price Range: \$0 -\$999,999,999 Properties: Single Family, Townhome, Condominium

Overview

The overview below shows real estate activity from January 2024 to December 2024. You will see data comparisons between December and the previous month, the last three months and December 2023.

Overview		Monthly Trends					
	YTD Avg.	December	November	Sep Nov.	Dec. 2023		
New Listings	2394	59	\checkmark	\checkmark	\uparrow		
Average Sales Price per Square Foot	335	404	\uparrow	\uparrow	\uparrow		
Average Days on Market	23	27	\uparrow	\uparrow	_		
Number of Properties for Sale	2501	146	\checkmark	\checkmark	\checkmark		
Average List Price	\$759,596	\$745,682	\checkmark	\checkmark	\uparrow		
Median List Price	\$444,550	\$355,500	\checkmark	\checkmark	\checkmark		
Average Sales Price	\$573,816	\$552,064	\checkmark	\checkmark	\checkmark		
Median Sales Price	\$464,385	\$526,500	\uparrow	\uparrow	\uparrow		
Sales Price / List Price Ratio	99.88%	99.03%	—	_	\uparrow		
Number of Properties Sold	1547	93	\uparrow	\checkmark	\uparrow		
Month's Supply of Inventory	1.73	1.57	\checkmark	\checkmark	\checkmark		
Absorption Rate	0.62	0.64	$\mathbf{\uparrow}$	\checkmark	1		

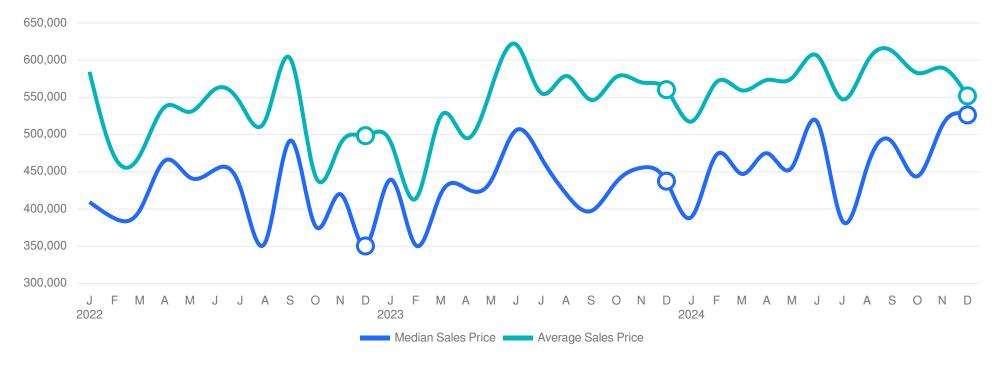




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Average & Median Sales Price

The median sales price in December 2024 was \$526,500, up 2.73% from \$512,500 from the previous month and 20.34% higher than \$437,500 from December 2023. The December 2024 median sales price was at its highest level compared to December 2023 and 2022. The average sales price in December 2024 was \$552,064, down -6.39% from \$589,779 from the previous month and -1.50% lower than \$560,483 from December 2023. The December 2024 average sale price was at a mid level compared to December 2023. The December 2023 and 2022.



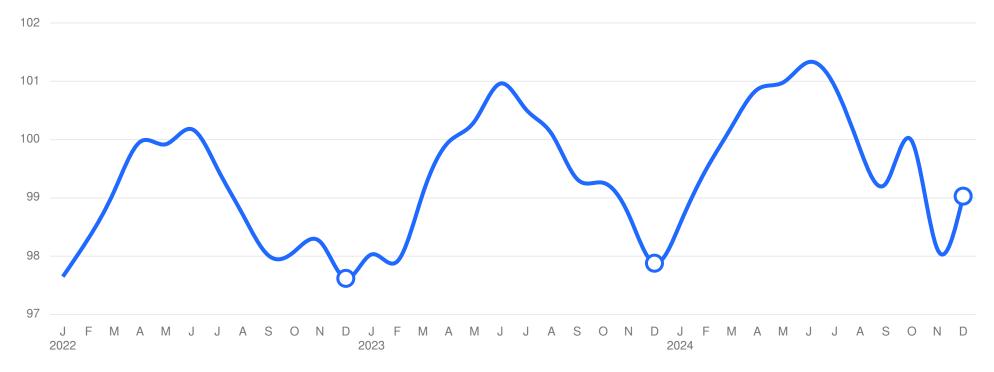




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Sales Price / List Price Ratio

The sales price/list price ratio is the average sale price divided by the average list price for sold properties expressed as a percentage. If it is above 100%, homes are selling for more than the list price. If it is less than 100%, homes are selling for less than the list price. The December 2024 sales price/list price ratio was 99.03%, equal to the previous month and up from 97.88% from December 2023.



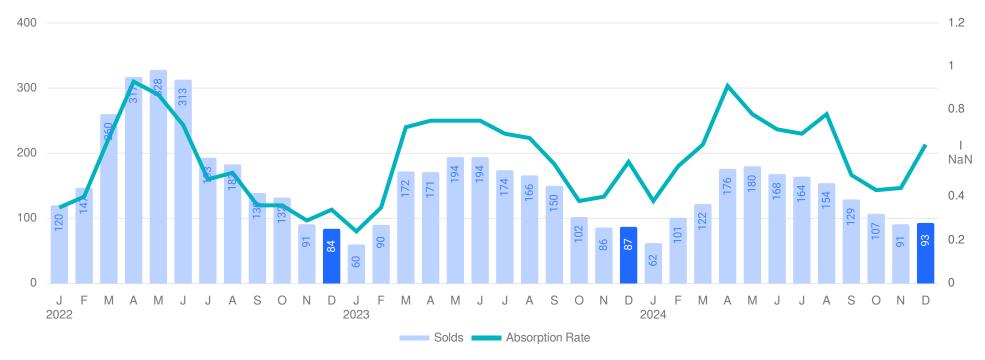




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Number of Properties Sold & Absorption Rate

The number of properties sold in December 2024 was 93, up 2.20% from 91 from the previous month and 6.90% higher than 87 from December 2023. The December 2024 sales were at its highest level compared to December 2023 and 2022. Absorption rate is the avg number of sales per month divided by the total number of available properties.



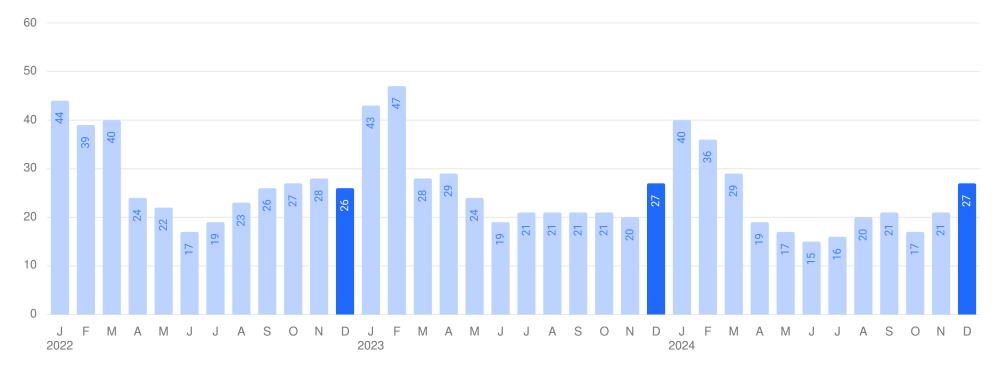




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Average Days on Market

The average days on market (DOM) is the number of days a property is on the market before it sells. An upward trend in DOM tends to indicate a move towards a buyer's market, a downward trend tends to indicate a move towards seller's market. The DOM for December 2024 was 27 days, up 28.57% from 21 days from the previous month and equal to December 2023. The December 2024 DOM was at a mid level compared with December 2023 and 2022.



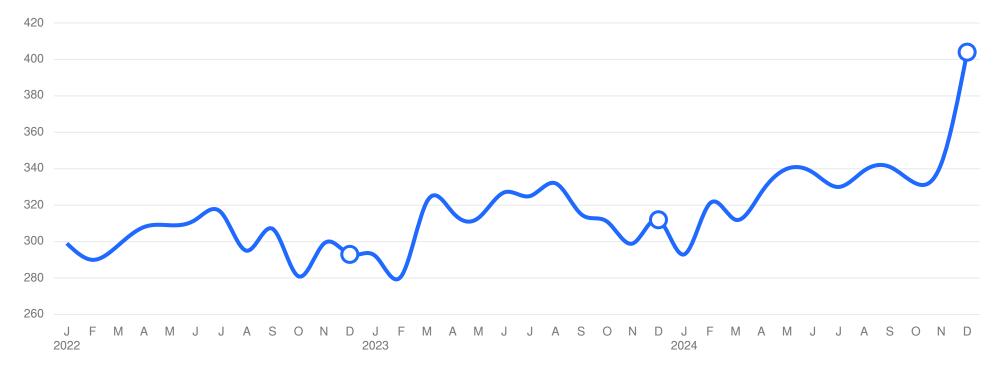




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Average Sales Price per Square Foot

The average sales price per square foot is a more normalized indicator for the direction of property value. The sales price per square foot in December 2024 was \$404, up 17.78% from \$343 from the previous month and 29.49% higher than \$312 from December 2023.



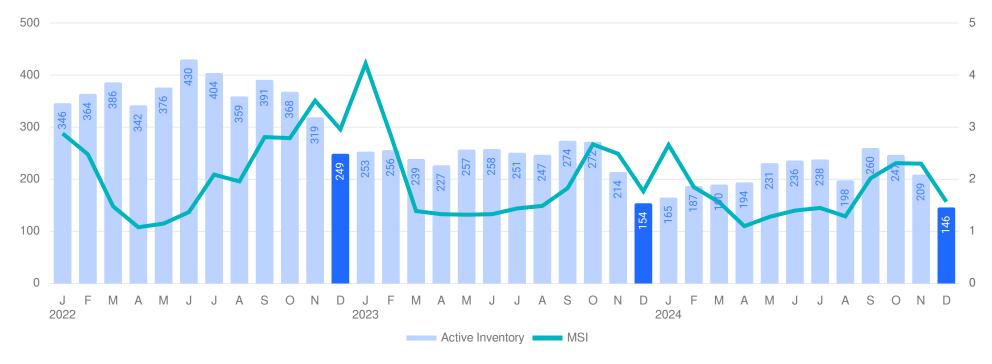




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Inventory & MSI

The number of properties for sale in December 2024 was 146, down -30.14% from 209 from the previous month and -5.19% lower than 154 from December 2023. The December 2024 inventory was at its lowest level compared with December 2023 and 2022. A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The December 2024 MSI of 1.57 months was at its lowest level compared with December 2023 and 2022.







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New Listings

The number of new listings in December 2024 was 59, down -44.34% from 106 from the previous month and 25.53% higher than 47 from December 2023. The December 2024 listings were at a mid level compared to December 2023 and 2022.

