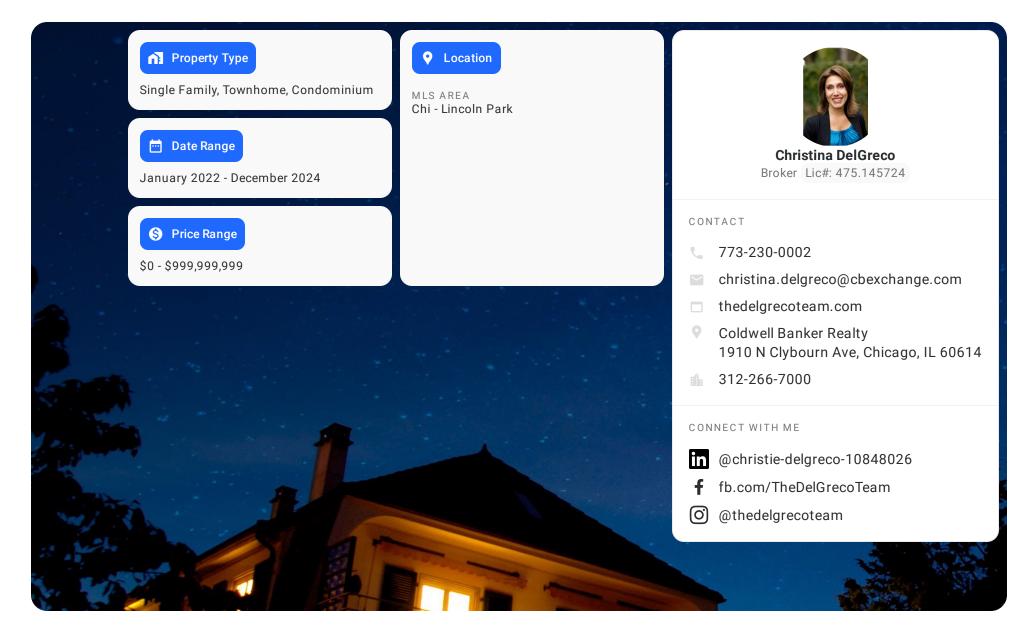


Market Trends Report December 2024





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MIs Area: Chi - Lincoln Park Price Range: \$0 -\$999,999,999 Properties: Single Family, Townhome, Condominium

Overview

The overview below shows real estate activity from January 2024 to December 2024. You will see data comparisons between December and the previous month, the last three months and December 2023.

		Monthly Trends					
Overview	YTD Avg.	December	November	Sep Nov.	Dec. 2023		
New Listings	1859	36	\checkmark	\checkmark	\checkmark		
Average Sales Price per Square Foot	416	438	\uparrow	\uparrow	_		
Average Days on Market	29	40	\uparrow	\uparrow	\uparrow		
Number of Properties for Sale	2139	93	\checkmark	\checkmark	\checkmark		
Average List Price	\$1,771,594	\$2,209,449	\uparrow	\uparrow	\uparrow		
Median List Price	\$993,492	\$1,250,000	\uparrow	\uparrow	\uparrow		
Average Sales Price	\$913,417	\$1,104,058	\uparrow	\uparrow	\uparrow		
Median Sales Price	\$681,558	\$725,000	\uparrow	\uparrow	\uparrow		
Sales Price / List Price Ratio	99.26%	98.04%	_	\checkmark	_		
Number of Properties Sold	1243	65	\checkmark	\checkmark	\uparrow		
Month's Supply of Inventory	1.88	1.43	\uparrow	\checkmark	\checkmark		
Absorption Rate	0.59	0.7	\checkmark	\uparrow	1		

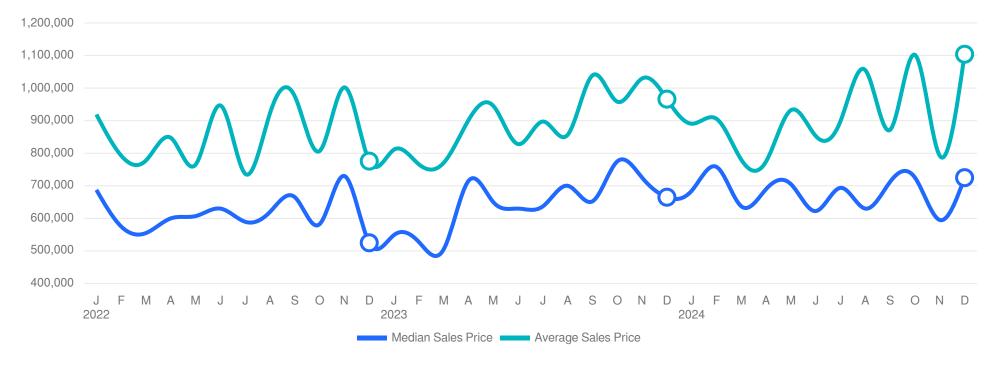




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Average & Median Sales Price

The median sales price in December 2024 was \$725,000, up 21.85% from \$595,000 from the previous month and 9.02% higher than \$665,000 from December 2023. The December 2024 median sales price was at its highest level compared to December 2023 and 2022. The average sales price in December 2024 was \$1,104,058, up 39.37% from \$792,150 from the previous month and 14.27% higher than \$966,222 from December 2023. The December 2024 average sale price was at its highest level compared to December 2023. The December 2024 average sale price was at its highest level compared to December 2023.







Broker

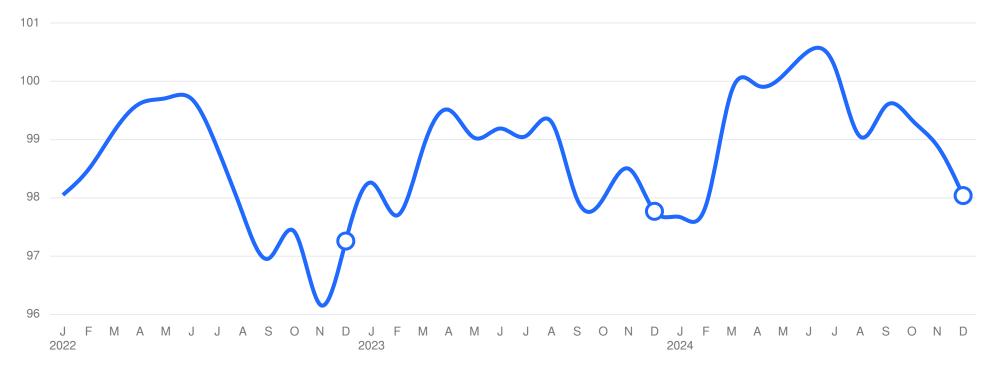
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Sales Price / List Price Ratio

The sales price/list price ratio is the average sale price divided by the average list price for sold properties expressed as a percentage. If it is above 100%, homes are selling for more than the list price. If it is less than 100%, homes are selling for less than the list price. The December 2024 sales price/list price ratio was 98.04%, equal to the previous month and equal to December 2023.







Broker

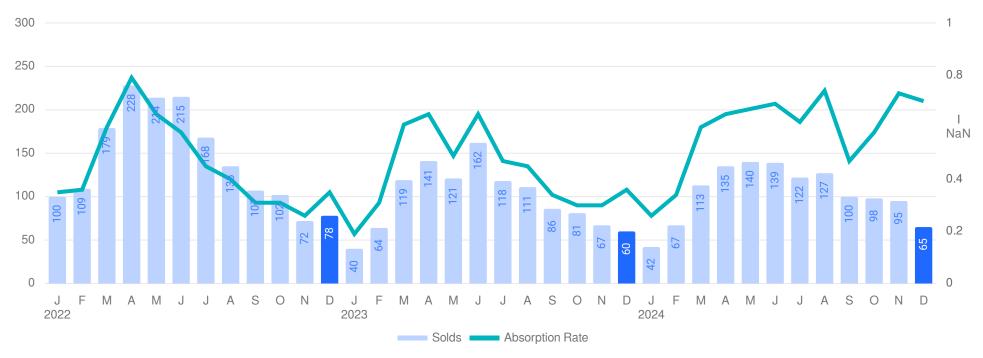
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Number of Properties Sold & Absorption Rate

The number of properties sold in December 2024 was 65, down -31.58% from 95 from the previous month and 8.33% higher than 60 from December 2023. The December 2024 sales were at a mid level compared to December 2023 and 2022. Absorption rate is the avg number of sales per month divided by the total number of available properties.



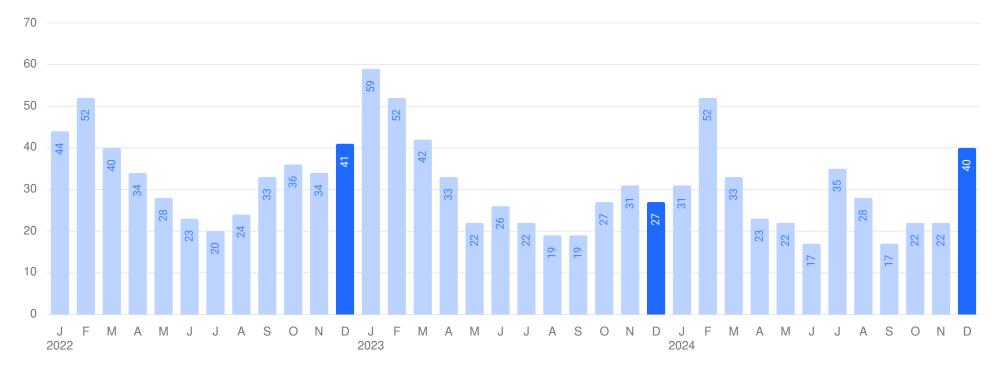




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Average Days on Market

The average days on market (DOM) is the number of days a property is on the market before it sells. An upward trend in DOM tends to indicate a move towards a buyer's market, a downward trend tends to indicate a move towards seller's market. The DOM for December 2024 was 40 days, up 81.82% from 22 days from the previous month and 48.15% higher than 27 days from December 2023. The December 2024 DOM was at a mid level compared with December 2023 and 2022.



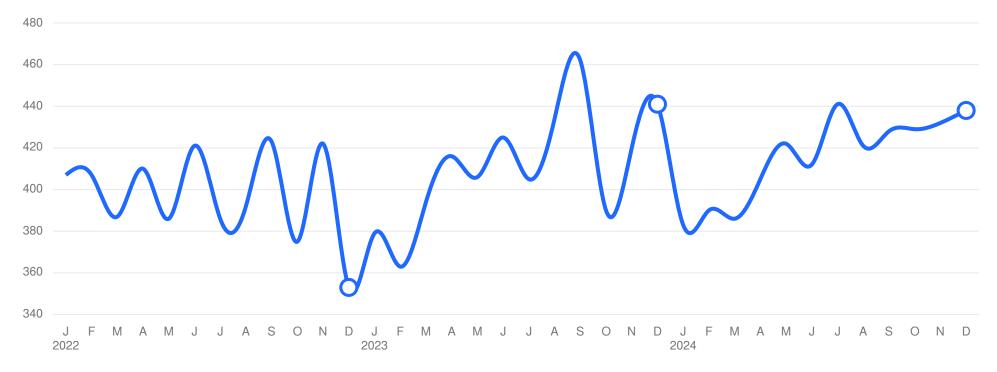




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Average Sales Price per Square Foot

The average sales price per square foot is a more normalized indicator for the direction of property value. The sales price per square foot in December 2024 was \$438, up 1.39% from \$432 from the previous month and equal to December 2023.







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Inventory & MSI

The number of properties for sale in December 2024 was 93, down -28.46% from 130 from the previous month and -44.97% lower than 169 from December 2023. The December 2024 inventory was at its lowest level compared with December 2023 and 2022. A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The December 2024 MSI of 1.43 months was at its lowest level compared with December 2023 and 2022.







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New Listings

The number of new listings in December 2024 was 36, down -36.84% from 57 from the previous month and -16.28% lower than 43 from December 2023. The December 2024 listings were at a mid level compared to December 2023 and 2022.

