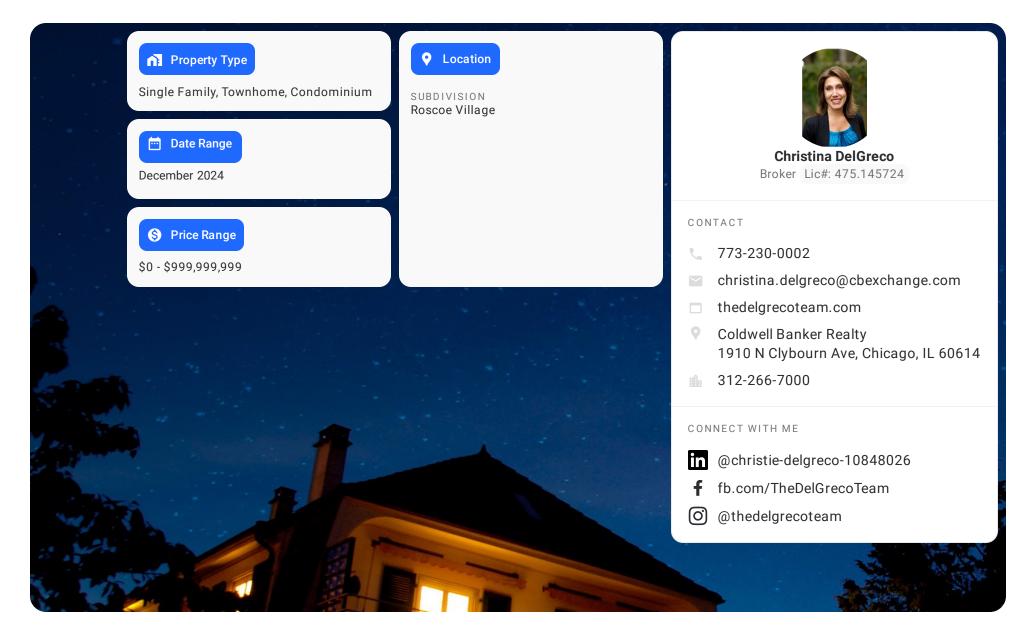


Market Trends Report December 2024





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Subdivision: Roscoe Village Price Range: \$0 -\$999,999,999 Properties: Single Family, Townhome, Condominium

Overview

The overview below shows real estate activity from January 2024 to December 2024. You will see data comparisons between December and the previous month, the last three months and December 2023.

Overview	Monthly Trends					
	YTD Avg.	December	November	Sep Nov.	Dec. 2023	
New Listings	28	0	\checkmark	\checkmark	_	
Average Sales Price per Square Foot	204	466	\uparrow	\uparrow	\uparrow	
Average Days on Market	15	27	\checkmark	\uparrow	\uparrow	
Number of Properties for Sale	27	2	—	\checkmark	_	
Average List Price	\$870,328	\$404,450	-	\checkmark	\checkmark	
Median List Price	\$824,575	\$404,450	-	\checkmark	\checkmark	
Average Sales Price	\$770,156	\$1,407,000	\uparrow	\uparrow	1	
Median Sales Price	\$711,788	\$1,407,000	\uparrow	\uparrow	\uparrow	
Sales Price / List Price Ratio	65.32%	99.2%	\uparrow	\uparrow	\checkmark	
Number of Properties Sold	16	2	\uparrow	\uparrow	\uparrow	
Month's Supply of Inventory	0.74	1	\checkmark	\checkmark	\checkmark	
Absorption Rate	0.56	1	$\mathbf{\uparrow}$	^	\uparrow	





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Average & Median Sales Price

The median sales price in December 2024 was \$1,407,000, up 125.12% from \$625,000 from the previous month and 138.47% higher than \$590,000 from December 2023. The December 2024 median sales price was at its highest level compared to December 2023 and 2022. The average sales price in December 2024 was \$1,407,000, up 125.12% from \$625,000 from the previous month and 138.47% higher than \$590,000 from December 2023. The December 2024 average sale price was at its highest level compared to December 2023. The December 2024 average sale price was at its highest level compared to December 2023. The December 2024 average sale price was at its highest level compared to December 2023. The December 2024 average sale price was at its highest level compared to December 2023.







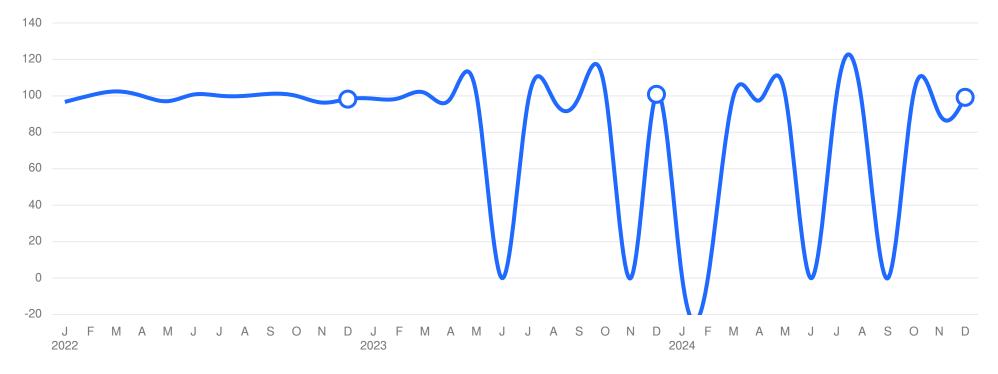
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Sales Price / List Price Ratio

The sales price/list price ratio is the average sale price divided by the average list price for sold properties expressed as a percentage. If it is above 100%, homes are selling for more than the list price. If it is less than 100%, homes are selling for less than the list price. The December 2024 sales price/list price ratio was 99.2%, up from 89.93% from the previous month and down from 100.85% from December 2023.







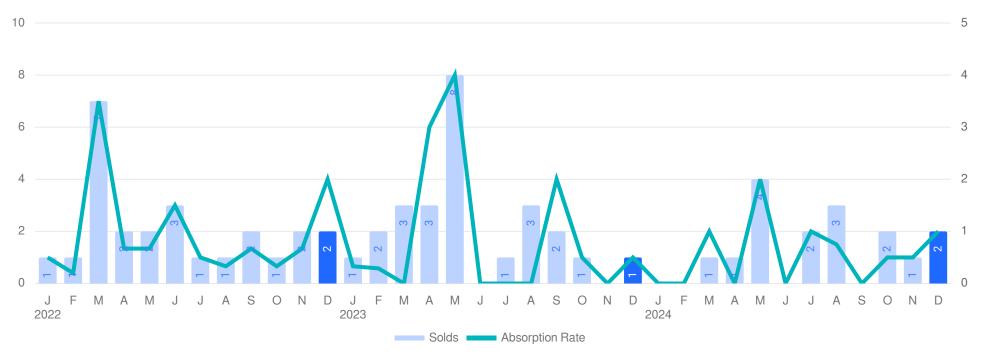
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Number of Properties Sold & Absorption Rate

The number of properties sold in December 2024 was 2, up 100% from 1 from the previous month and 100% higher than 1 from December 2023. The December 2024 sales were at a mid level compared to December 2023 and 2022. Absorption rate is the avg number of sales per month divided by the total number of available properties.



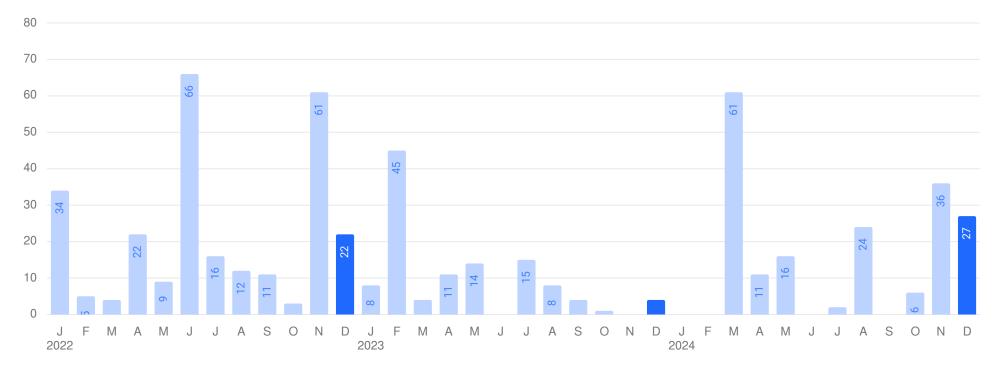




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Average Days on Market

The average days on market (DOM) is the number of days a property is on the market before it sells. An upward trend in DOM tends to indicate a move towards a buyer's market, a downward trend tends to indicate a move towards seller's market. The DOM for December 2024 was 27 days, down -25.00% from 36 days from the previous month and 575.00% higher than 4 days from December 2023. The December 2024 DOM was at its highest level compared with December 2023 and 2022.







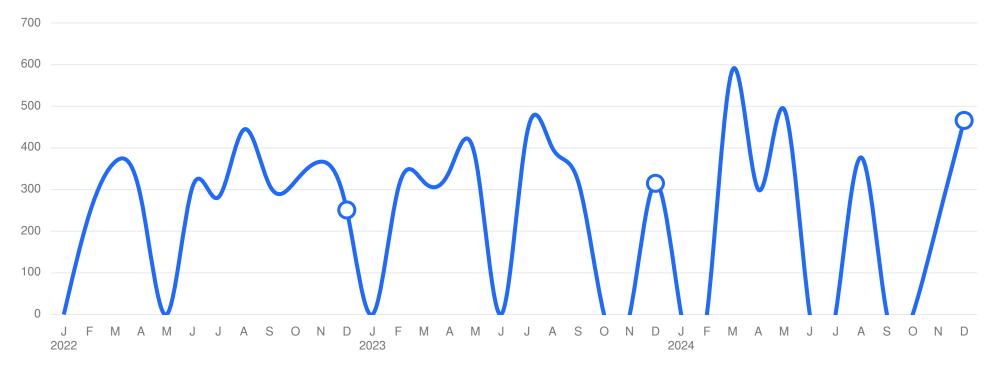
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Average Sales Price per Square Foot

The average sales price per square foot is a more normalized indicator for the direction of property value. The sales price per square foot in December 2024 was \$466, up 103.49% from \$229 from the previous month and 47.94% higher than \$315 from December 2023.



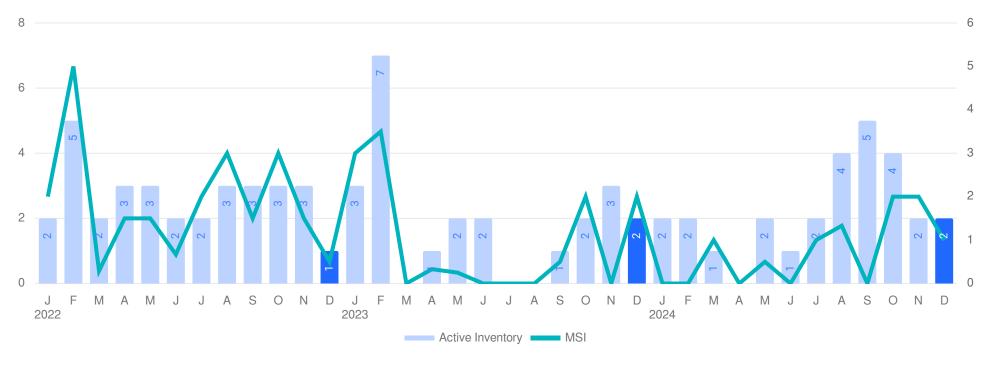




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Inventory & MSI

The number of properties for sale in December 2024 was 2, equal to the previous month and equal to December 2023. The December 2024 inventory was at a mid level compared with December 2023 and 2022. A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The December 2024 MSI of 1 months was at a mid level compared with December 2023 and 2022.







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New Listings

The number of new listings in December 2024 was 0, down 0% from 2 from the previous month and equal to December 2023. The December 2024 listings were at its lowest level compared to December 2023 and 2022.

