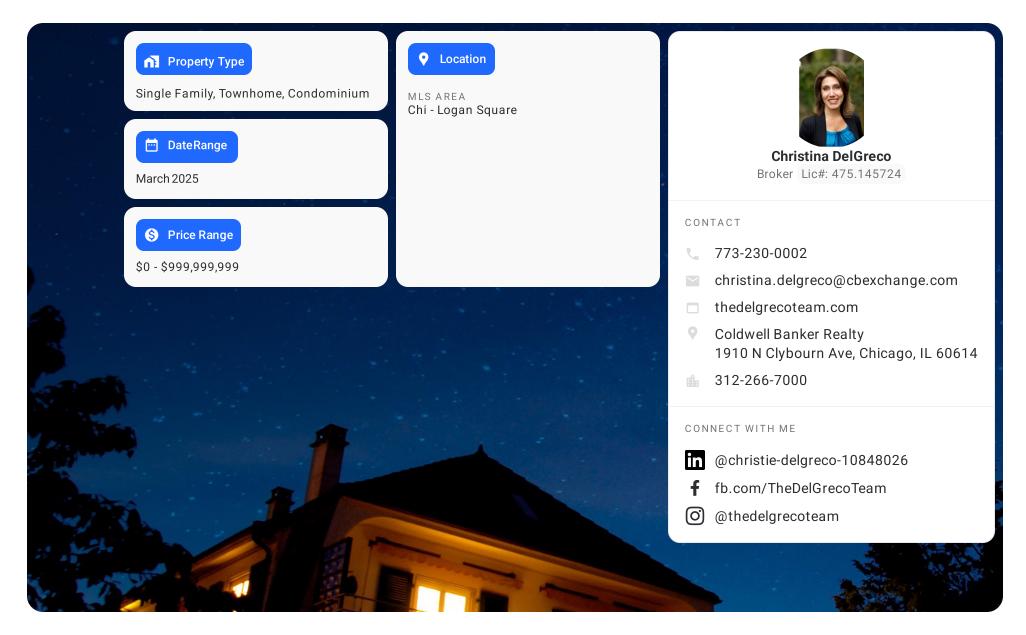


Market Trends Report March 2025





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ElGreco M: 773-230-0002 Lic#: 475.145724 christina.delgreco@cbexchange.com https://thedelgrecoteam.com MIs Area: Chi - Logan Square Price Range: \$0 -\$999,999,999 Properties: Single Family, Townhome, Condominium

Overview

The overview below shows real estate activity from January 2025 to March 2025. You will see data comparisons between March and the previous month, the last three months and March 2024.

Overview	Monthly Trends					
	YTD Avg.	March	February	Dec Feb.	Mar. 2024	
New Listings	225	78	\uparrow	\uparrow	\checkmark	
Average Sales Price per Square Foot	365	371	\uparrow	\uparrow	\uparrow	
Average Days on Market	24	21	\checkmark	\checkmark	\uparrow	
Number of Properties for Sale	131	35	\checkmark	\checkmark	\checkmark	
Average List Price	\$975,024	\$990,991	\uparrow	\uparrow	\uparrow	
Median List Price	\$773,000	\$695,000	\checkmark	\checkmark	\checkmark	
Average Sales Price	\$738,366	\$735,372	\uparrow	\checkmark	_	
Median Sales Price	\$689,442	\$673,325	\uparrow	_	\uparrow	
Sales Price / List Price Ratio	100.16%	101.09%	\uparrow	$\mathbf{\uparrow}$	_	
Number of Properties Sold	140	60	\uparrow	$\mathbf{\uparrow}$	\checkmark	
Month's Supply of Inventory	0.99	0.58	\checkmark	\checkmark	\checkmark	
Absorption Rate	1.13	1.71	\mathbf{T}	1	\uparrow	

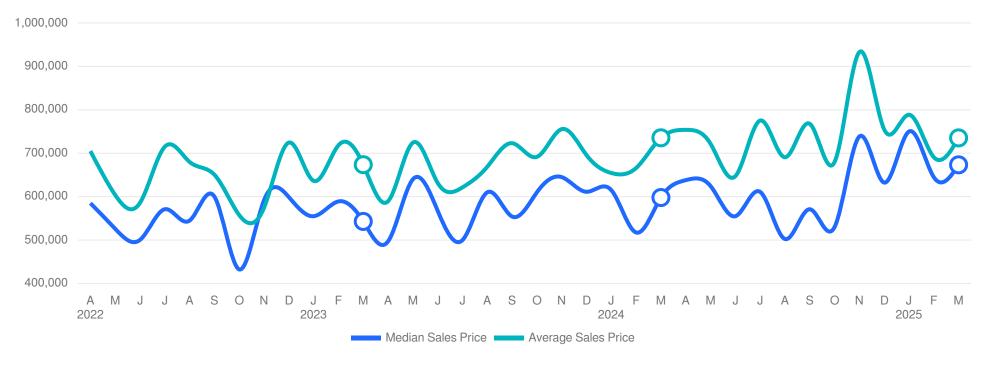




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Average & Median Sales Price

The median sales price in March 2025 was \$673,325, up 4.39% from \$645,000 from the previous month and 12.60% higher than \$598,000 from March 2024. The March 2025 median sales price was at its highest level compared to March 2024 and 2023. The average sales price in March 2025 was \$735,372, up 6.41% from \$691,051 from the previous month and equal to March 2024. The March 2025 average sale price was at a mid level compared to March 2023.



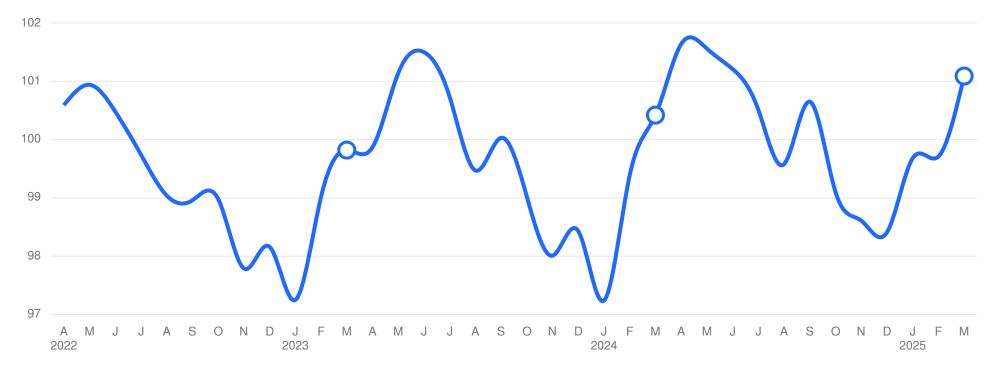




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Sales Price / List Price Ratio

The sales price/list price ratio is the average sale price divided by the average list price for sold properties expressed as a percentage. If it is above 100%, homes are selling for more than the list price. If it is less than 100%, homes are selling for less than the list price. The March 2025 sales price/list price ratio was 101.09%, up from 99.71% from the previous month and equal to March 2024.



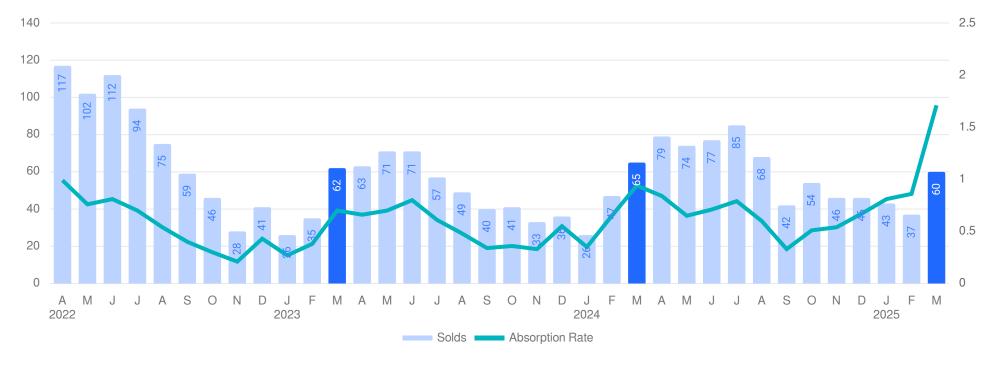




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Number of Properties Sold & Absorption Rate

The number of properties sold in March 2025 was 60, up 62.16% from 37 from the previous month and -7.69% lower than 65 from March 2024. The March 2025 sales were at its lowest level compared to March 2024 and 2023. Absorption rate is the avg number of sales per month divided by the total number of available properties.



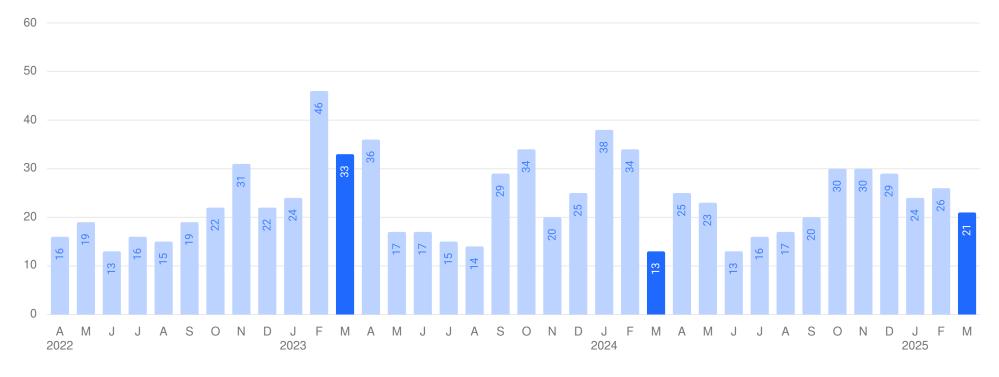




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Average Days on Market

The average days on market (DOM) is the number of days a property is on the market before it sells. An upward trend in DOM tends to indicate a move towards a buyer's market, a downward trend tends to indicate a move towards seller's market. The DOM for March 2025 was 21 days, down -19.23% from 26 days from the previous month and 61.54% higher than 13 days from March 2024. The March 2025 DOM was at a mid level compared with March 2024 and 2023.



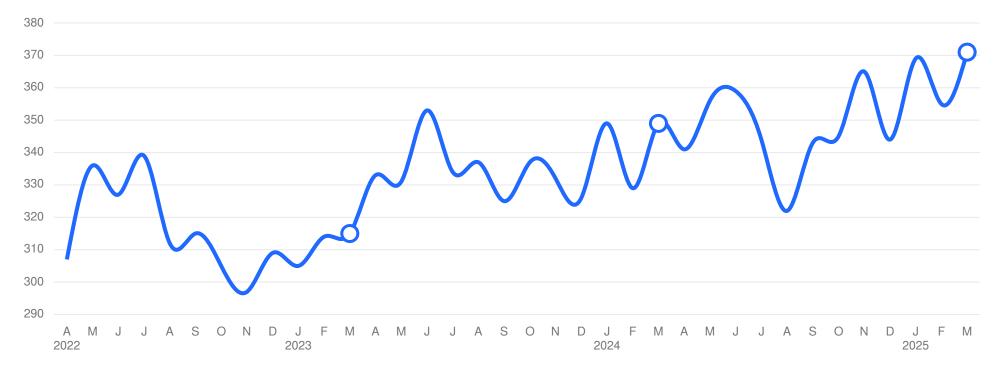




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Average Sales Price per Square Foot

The average sales price per square foot is a more normalized indicator for the direction of property value. The sales price per square foot in March 2025 was \$371, up 4.51% from \$355 from the previous month and 6.30% higher than \$349 from March 2024.







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Inventory & MSI

The number of properties for sale in March 2025 was 35, down -18.60% from 43 from the previous month and -49.28% lower than 69 from March 2024. The March 2025 inventory was at its lowest level compared with March 2024 and 2023. A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The March 2025 MSI of 0.58 months was at its lowest level compared with March 2024 and 2023.







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New Listings

The number of new listings in March 2025 was 78, up 5.41% from 74 from the previous month and -23.53% lower than 102 from March 2024. The March 2025 listings were at its lowest level compared to March 2024 and 2023.

