

Market Trends Report

April 2025

Property Type

Single Family, Townhome, Condominium

DateRange

April 2025

Price Range

\$0 - \$999,999,999

Location


MLS AREA
Chi - Lincoln Square




Christina DelGreco


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Overview

The overview below shows real estate activity from January 2025 to April 2025. You will see data comparisons between April and the previous month, the last three months and April 2024.

Overview	YTD Avg.	Monthly Trends			
		April	March	Jan. - Mar.	Apr. 2024
New Listings	170	46	↓	↑	↓
Average Sales Price per Square Foot	318	318	↓	—	↓
Average Days on Market	24	23	↑	↓	↑
Number of Properties for Sale	135	27	↓	↓	↓
Average List Price	\$873,066	\$1,094,700	↑	↑	↑
Median List Price	\$732,250	\$895,000	↑	↑	↑
Average Sales Price	\$617,795	\$504,021	↓	↓	↓
Median Sales Price	\$549,000	\$423,000	↓	↓	↓
Sales Price / List Price Ratio	100.4%	100.28%	↓	—	↓
Number of Properties Sold	98	42	↑	↑	↑
Month's Supply of Inventory	1.8	0.64	↓	↓	↓
Absorption Rate	0.81	1.56	↑	↑	↑



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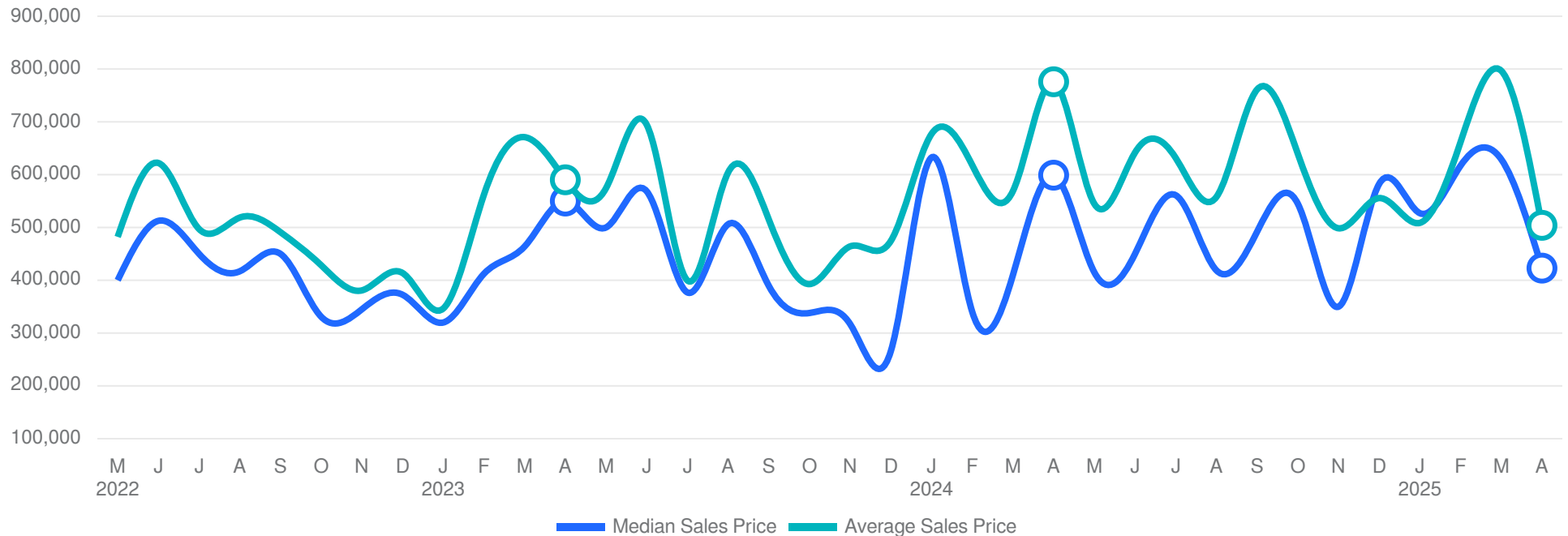
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Average & Median Sales Price

The median sales price in April 2025 was \$423,000, down -32.75% from \$629,000 from the previous month and -29.38% lower than \$599,000 from April 2024. The April 2025 median sales price was at its lowest level compared to April 2024 and 2023. The average sales price in April 2025 was \$504,021, down -36.73% from \$796,632 from the previous month and -35.04% lower than \$775,870 from April 2024. The April 2025 average sale price was at its lowest level compared to April 2024 and 2023.





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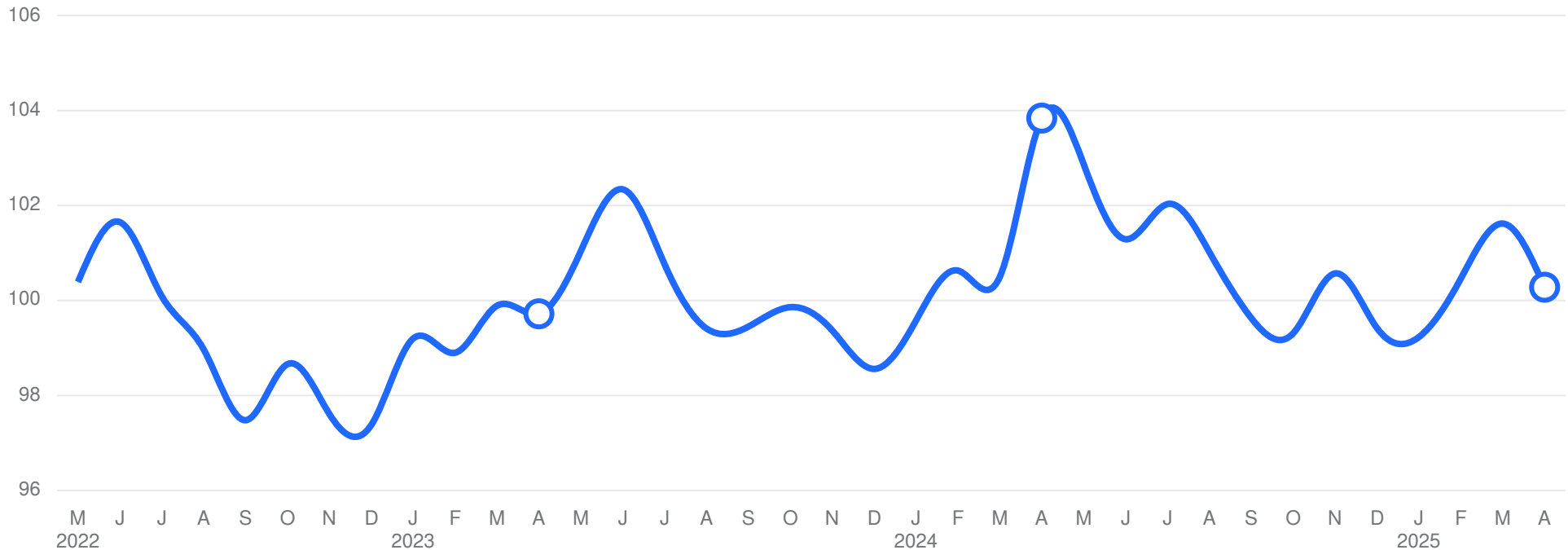
MIs Area: Chi - Lincoln Square

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Sales Price / List Price Ratio

The sales price/list price ratio is the average sale price divided by the average list price for sold properties expressed as a percentage. If it is above 100%, homes are selling for more than the list price. If it is less than 100%, homes are selling for less than the list price. The April 2025 sales price/list price ratio was 100.28%, down from 101.62% from the previous month and down from 103.84% from April 2024.





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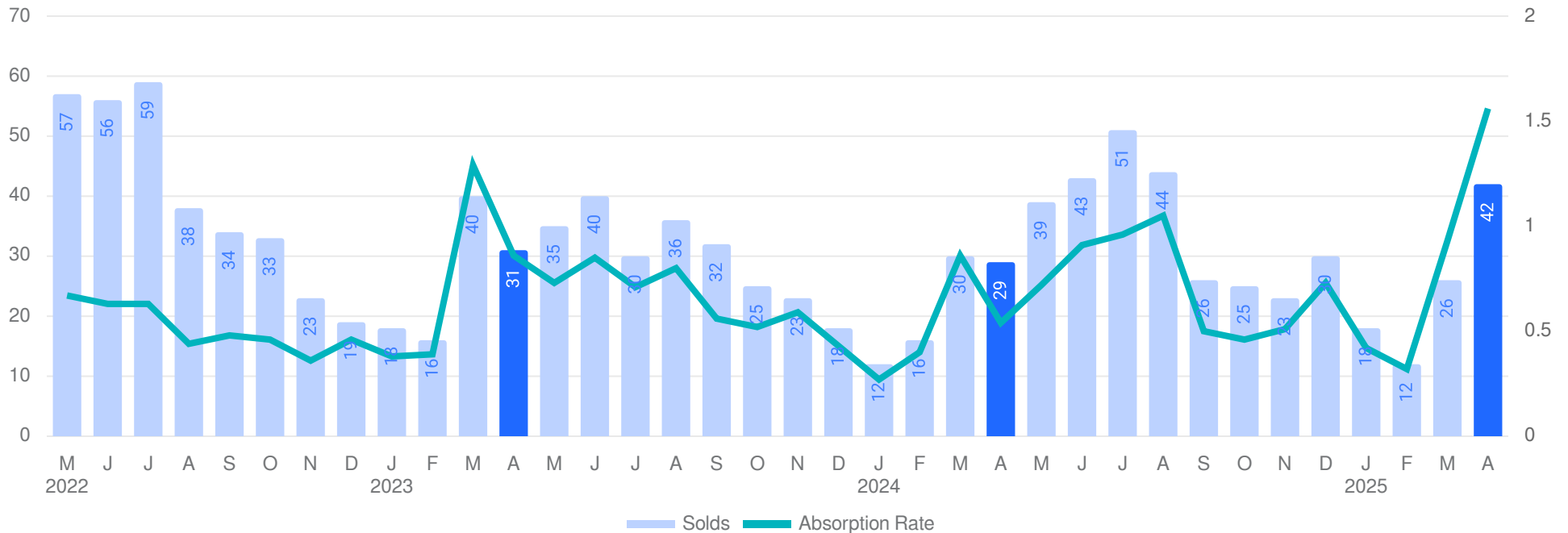
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Number of Properties Sold & Absorption Rate

The number of properties sold in April 2025 was 42, up 61.54% from 26 from the previous month and 44.83% higher than 29 from April 2024. The April 2025 sales were at its highest level compared to April 2024 and 2023. Absorption rate is the avg number of sales per month divided by the total number of available properties.





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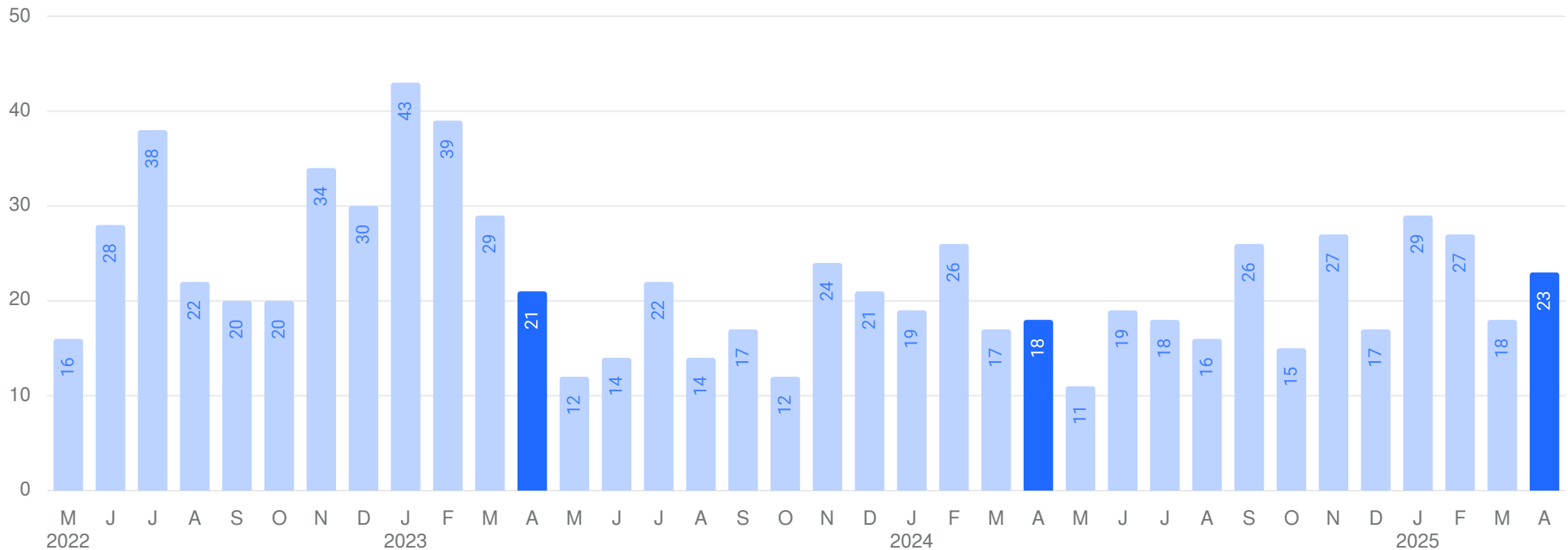
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Average Days on Market

The average days on market (DOM) is the number of days a property is on the market before it sells. An upward trend in DOM tends to indicate a move towards a buyer's market, a downward trend tends to indicate a move towards seller's market. The DOM for April 2025 was 23 days, up 27.78% from 18 days from the previous month and 27.78% higher than 18 days from April 2024. The April 2025 DOM was at its highest level compared with April 2024 and 2023.





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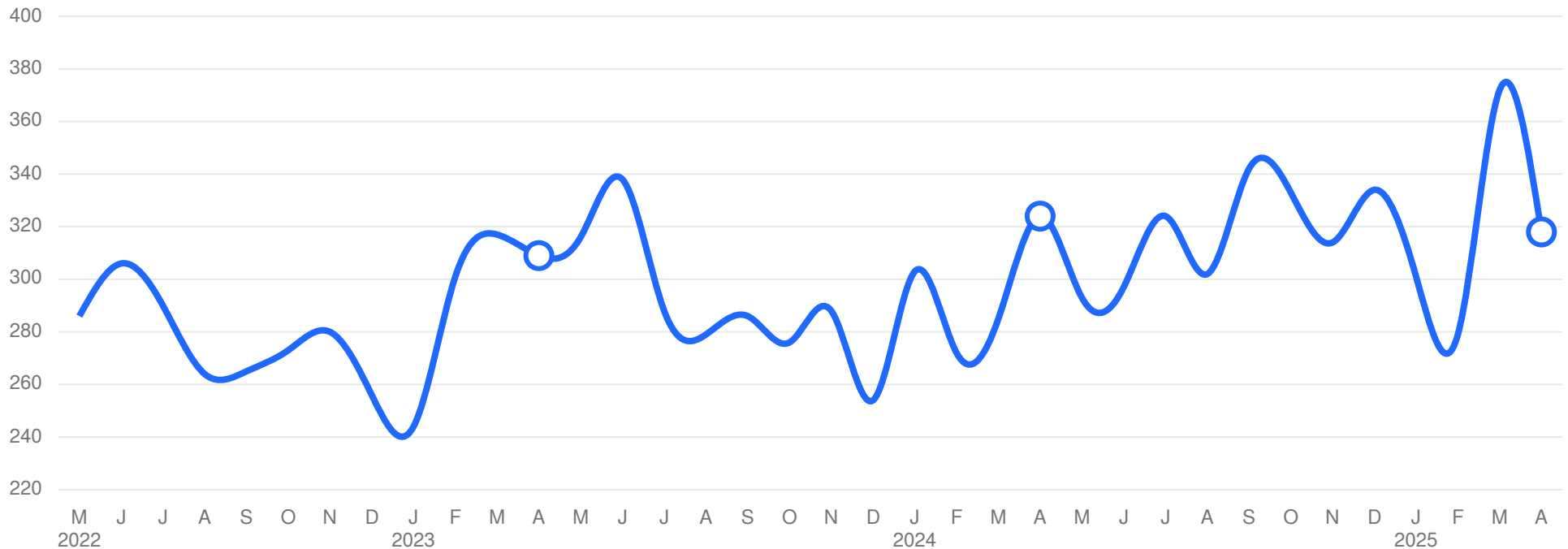
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Average Sales Price per Square Foot

The average sales price per square foot is a more normalized indicator for the direction of property value. The sales price per square foot in April 2025 was \$318, down -14.52% from \$372 from the previous month and -1.85% lower than \$324 from April 2024.





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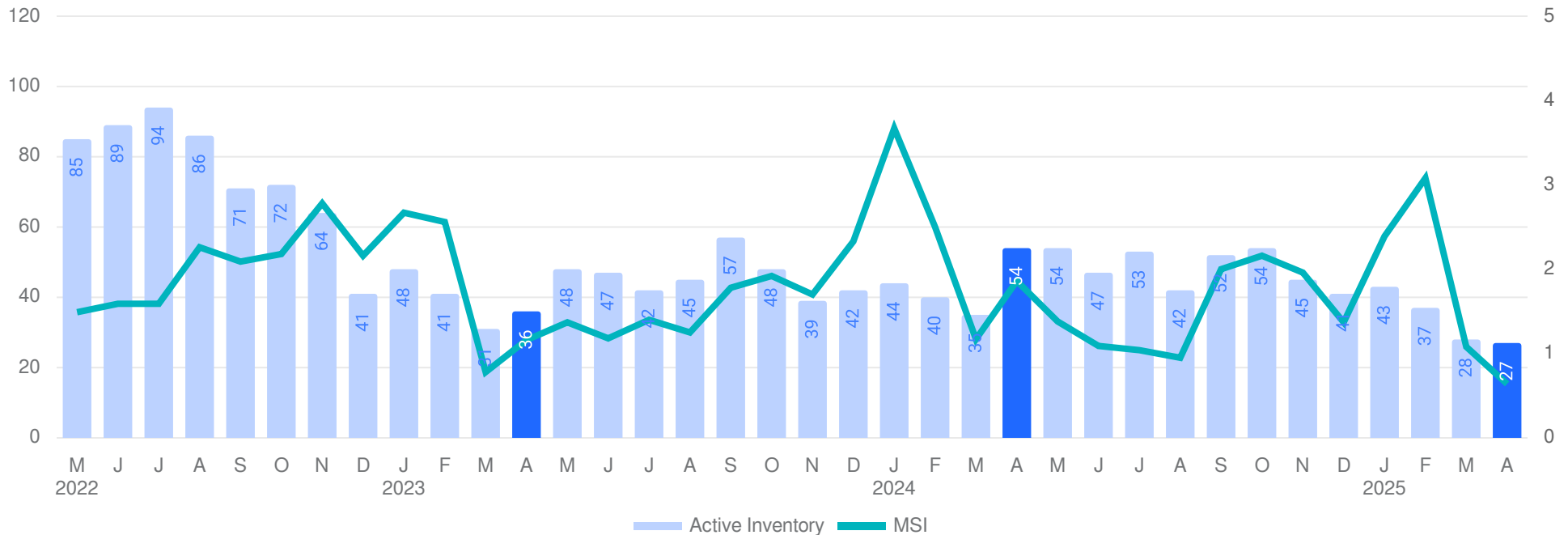
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Inventory & MSI

The number of properties for sale in April 2025 was 27, down -3.57% from 28 from the previous month and -50.0% lower than 54 from April 2024. The April 2025 inventory was at its lowest level compared with April 2024 and 2023. A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The April 2025 MSI of 0.64 months was at its lowest level compared with April 2024 and 2023.





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New Listings

The number of new listings in April 2025 was 46, down -9.80% from 51 from the previous month and -24.59% lower than 61 from April 2024. The April 2025 listings were at its lowest level compared to April 2024 and 2023.

