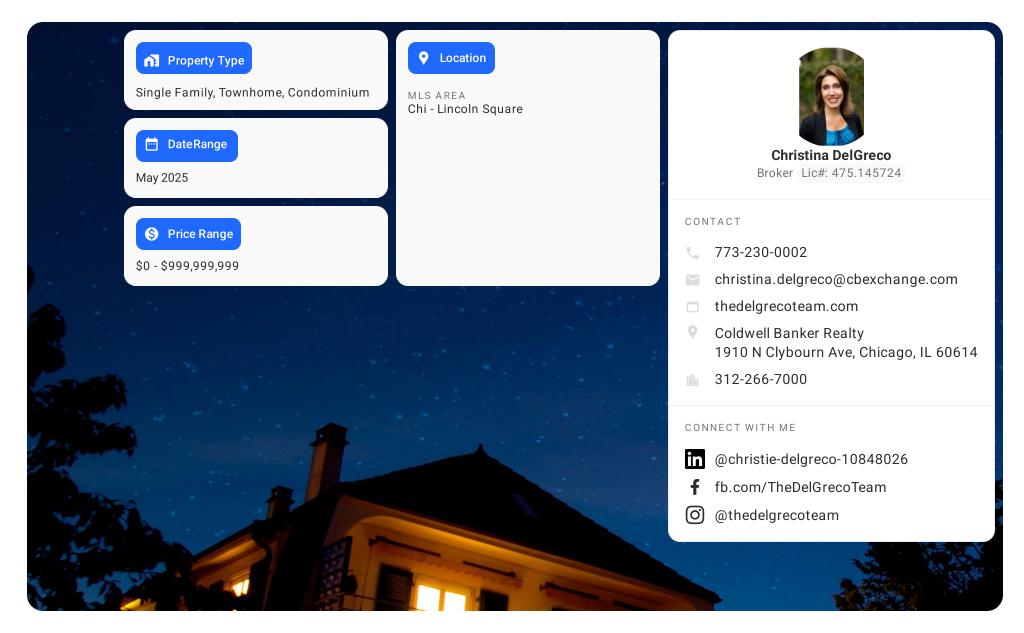


Market Trends Report May 2025





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M: 773-230-0002 Lic#: 475.145724

christina.delgreco@cbexchange.com https://thedelgrecoteam.com MIs Area: Chi - Lincoln Square Price Range: \$0 -\$999,999,999 Properties: Single Family, Townhome, Condominium

Overview

The overview below shows real estate activity from January 2025 to May 2025. You will see data comparisons between May and the previous month, the last three months and May 2024.

Overview		Monthly Trends					
	YTD Avg.	Мау	April	Feb Apr.	May. 2024		
New Listings	209	32	\checkmark	\checkmark	\checkmark		
Average Sales Price per Square Foot	320	331	$\mathbf{\uparrow}$	\uparrow	\uparrow		
Average Days on Market	23	17	\checkmark	\checkmark	\uparrow		
Number of Properties for Sale	167	21	\checkmark	\checkmark	\checkmark		
Average List Price	\$901,842	\$1,123,805	$\mathbf{\uparrow}$	\uparrow	1		
Median List Price	\$747,900	\$895,000	$\mathbf{\uparrow}$	\uparrow	1		
Average Sales Price	\$618,710	\$630,486	\uparrow	\checkmark	1		
Median Sales Price	\$530,800	\$461,000	\uparrow	\checkmark	1		
Sales Price / List Price Ratio	100.88%	102.91%	\uparrow	\uparrow	_		
Number of Properties Sold	144	45	$\mathbf{\uparrow}$	\uparrow	1		
Month's Supply of Inventory	1.6	0.47	\checkmark	\checkmark	\checkmark		
Absorption Rate	1	2.14	$\mathbf{\uparrow}$	$\mathbf{\uparrow}$	1		





Broker

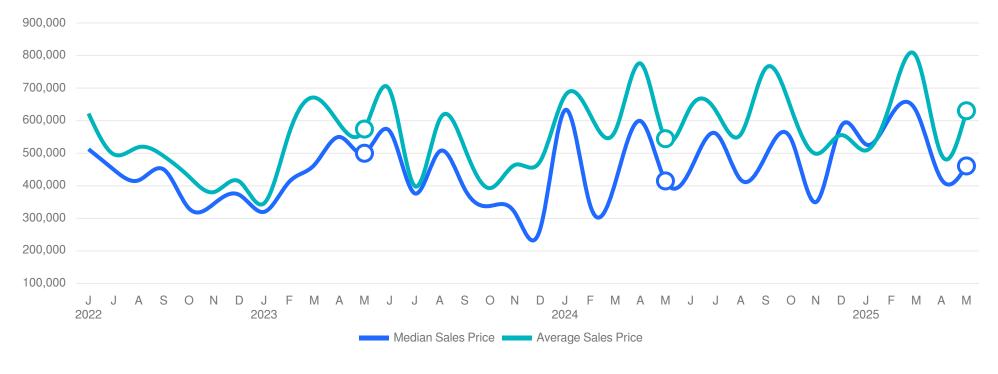
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Average & Median Sales Price

The median sales price in May 2025 was \$461,000, up 9.76% from \$420,000 from the previous month and 11.08% higher than \$415,000 from May 2024. The May 2025 median sales price was at a mid level compared to May 2024 and 2023. The average sales price in May 2025 was \$630,486, up 27.14% from \$495,904 from the previous month and 15.74% higher than \$544,733 from May 2024. The May 2025 average sale price was at its highest level compared to May 2024 and 2023.







Broker

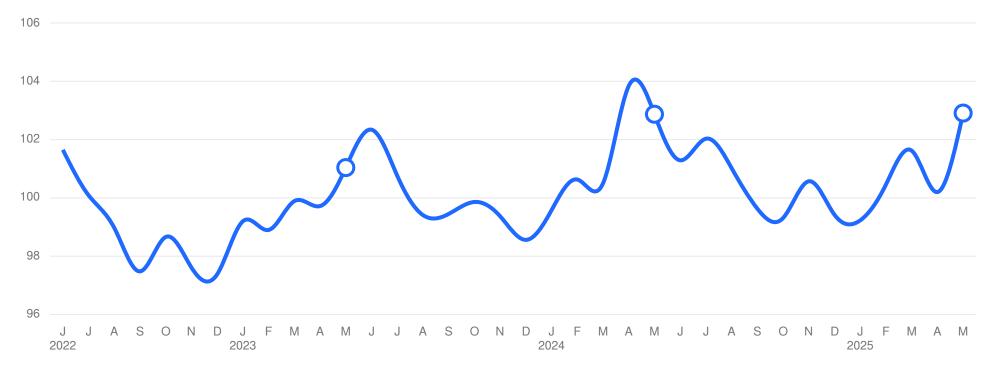
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Sales Price / List Price Ratio

The sales price/list price ratio is the average sale price divided by the average list price for sold properties expressed as a percentage. If it is above 100%, homes are selling for more than the list price. If it is less than 100%, homes are selling for less than the list price. The May 2025 sales price/list price ratio was 102.91%, up from 100.2% from the previous month and equal to May 2024.



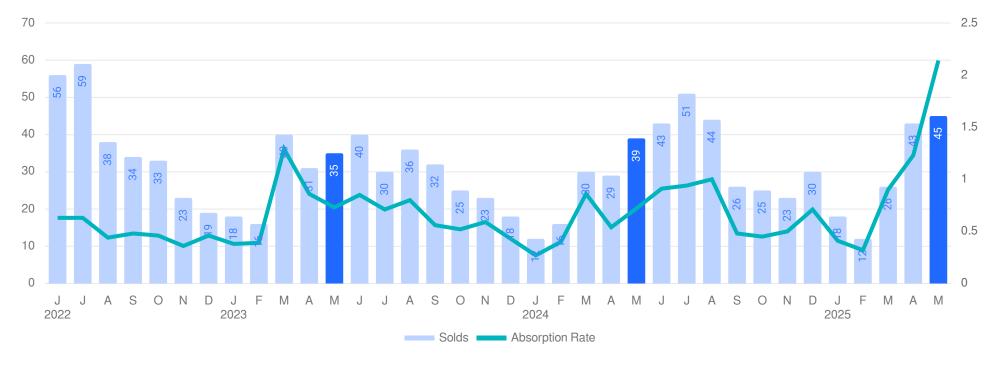




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Number of Properties Sold & Absorption Rate

The number of properties sold in May 2025 was 45, up 4.65% from 43 from the previous month and 15.38% higher than 39 from May 2024. The May 2025 sales were at its highest level compared to May 2024 and 2023. Absorption rate is the avg number of sales per month divided by the total number of available properties.



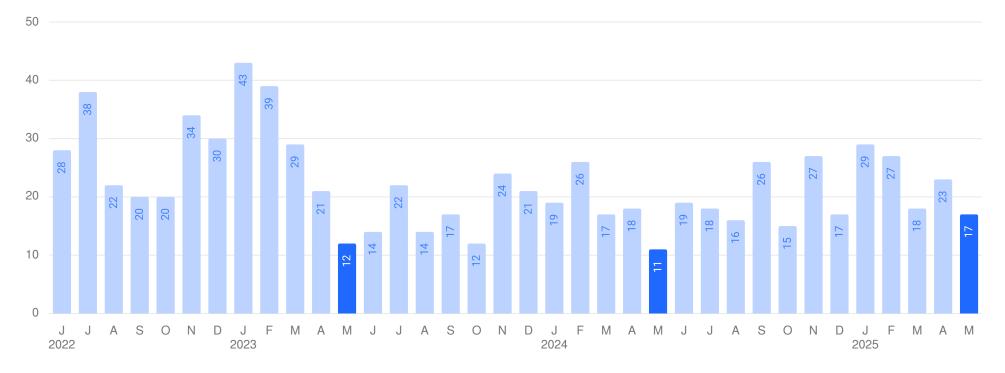




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Average Days on Market

The average days on market (DOM) is the number of days a property is on the market before it sells. An upward trend in DOM tends to indicate a move towards a buyer's market, a downward trend tends to indicate a move towards seller's market. The DOM for May 2025 was 17 days, down -26.09% from 23 days from the previous month and 54.55% higher than 11 days from May 2024. The May 2025 DOM was at its highest level compared with May 2024 and 2023.



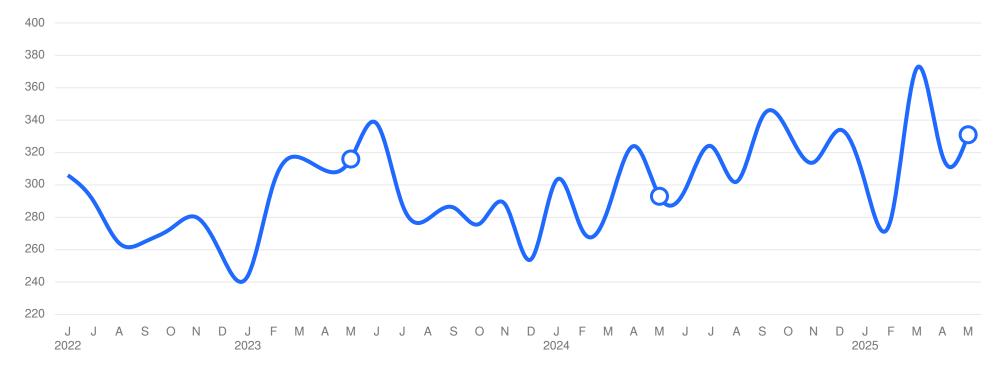




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Average Sales Price per Square Foot

The average sales price per square foot is a more normalized indicator for the direction of property value. The sales price per square foot in May 2025 was \$331, up 4.09% from \$318 from the previous month and 12.97% higher than \$293 from May 2024.







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Inventory & MSI

The number of properties for sale in May 2025 was 21, down -40.0% from 35 from the previous month and -61.11% lower than 54 from May 2024. The May 2025 inventory was at its lowest level compared with May 2024 and 2023. A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The May 2025 MSI of 0.47 months was at its lowest level compared with May 2024 and 2023.







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New Listings

The number of new listings in May 2025 was 32, down -38.46% from 52 from the previous month and -45.76% lower than 59 from May 2024. The May 2025 listings were at its lowest level compared to May 2024 and 2023.

